

The DTE Way: Where Michigan Matters Most

DTE Energy is a publicly traded, investor-owned energy company headquartered in Detroit, Michigan. We are a Fortune 300 company and provide energy to more than half of Michigan's residents. DTE Energy is comprised of our electricity and gas utility companies, as well as three non-utility business units — Gas Storage and Pipelines, Power and Industrial Projects and Energy Trading. Approximately 80 percent of our revenue derives from our regulated electric and gas utility businesses, and 20 percent from our non-utility businesses.

The DTE Business Structure

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- In 2013, we delivered electricity to our 2.1 million customers from coal, oil, nuclear, renewable energy and natural gas-fired sources. We generate and distribute electric services to residential, industrial, institutional and commercial customers.
- To improve affordability, increase reliability and meet changing trends in energy markets, we continue to diversify our generation portfolio. We operate approximately 30,000 miles of overhead distribution lines and 15,700 miles of underground distribution lines. Our service territory encompasses 7,600 square miles.
- DTE's natural gas utility business serves approximately 1.2 million residential, commercial and industrial customers throughout Michigan (service territory covers 14,700 square miles). We own distribution, storage and transportation facilities, including four gas storage fields, 19,000 miles of distribution mains and 2,300 miles of transmission pipelines that deliver natural gas from storage areas to the distribution markets.

- The Power and Industrial Projects business provides energy-related products and services nationwide including renewable energy, environmental controls and industrial energy services. We operate more than 70 projects in 19 states, across a range of service areas.
- DTE controls two natural gas storage fields in Michigan plus gathering pipeline systems in Michigan and Pennsylvania. The two storage facilities in Michigan operate separately from our regulated gas utility assets, but are well integrated. DTE Gas provides physical operations, maintenance and technical support for the storage facilities and for the in-state gathering systems.

The DTE Commitment to Environmental Stewardship

All of our fossil and nuclear generation facilities (7), electric substations (nearly 700), and natural gas transport, storage, distribution and operations facilities (26) are certified to the ISO 14001 standard. This designation demonstrates our commitment to rigorous environmental management based on clear expectations, allocation of resources, training, monitoring and continuous improvement. Within Michigan, six power plants and 26 natural gas facilities also have earned recognition under the state's Clean Corporate Citizen (C3) program. To be designated a C3, a facility must have a comprehensive and facility-specific environmental management system that sets targets and objectives for continual environmental improvement; pollution prevention programs focusing on reduce, reuse, recycle; and a history of compliance with environmental regulations.

The DTE Commitment to Community

The very nature of our business as an energy utility company finds us deeply involved with people's lives on a continual basis, providing critical support for health, quality of life, comfort and convenience. Our efforts in the communities we serve aim to improve the lives of our neighbors, our customers and our employees. As a Michigan-based company with the majority of our operations in the state, our involvement and outreach is directed primarily to our principal operating areas.

While we have been actively involved with communities throughout our company's history, in 2013, we launched an initiative to increase our already strong community engagement, citizenship

DTE Energy: a positive economic force for Michigan



9,900
employees



12,000
retirees



\$7B
capital
investments
[2013-2017]



\$463M
taxes paid
[2013 federal,
state, payroll
and property]



\$445M
dividends paid
[2013]

and communication across our service territory. This initiative resulted in direct support and sponsorship of more than 300 civic and community events statewide. We purposefully promote engagement between DTE's senior leadership and community organizations through our Directors Outreach Program. This unique effort allows our leaders to see our work through the eyes of those we serve. In 2013, approximately 120 DTE leaders were paired with 140 community organizations statewide. As a result of the Directors Outreach Program, DTE Energy participants have received awards from community partners, have been asked to serve on boards and special committees, and have formed valuable partnerships. Our company finds us deeply involved with people's lives on a continual basis, providing critical support for health, quality of life, comfort and convenience. Our efforts in the communities we serve aim to improve the lives of our neighbors, our customers and our employees. As a Michigan-based company with the majority of our operations in the state, our involvement and outreach is directed primarily to our principal operating areas.

The DTE Future Energy Plan for Michigan

DTE Energy continues to invest in projects and initiatives that improve our operations. We dedicate significant resources to planning and managing our assets in a way that will protect and enhance important environmental, social and economic systems.

- Over the next five years, we will invest \$5.6 billion in our electric utility generation and distribution infrastructure, smart meters and other technologies to improve the reliability of our grid.
- We will invest \$700 million in environmental controls and \$400 million in renewable energy to mitigate our environmental footprint.
- We will invest another \$1.2 billion in our gas utility to improve infrastructure and to expand our distribution system.
- We plan to invest roughly \$1 billion to \$1.4 billion in our non-utility gas pipeline and storage assets over the next five years. This will include additional investments in Bluestone pipeline and gathering, expansion of the Millennium pipeline and new project development such as the proposed NEXUS pipeline.

Energy Investments Over the Next 5 Years:



In 2008, a renewable portfolio standard (RPS) was established for Michigan electric providers targeting 10 percent of electricity sold to retail customers from renewable energy by 2015. This was an important element of the comprehensive energy policy established for the state. DTE Energy was actively involved in shaping that policy and we remain committed to its success. The regulation requires that we either build and own renewable sources (accounting for no more than 50 percent of the amount of electricity from renewables that we sell) or contract from third party providers to meet the 2015 target.

Our total capital investment in renewable resources from 2008 through 2015 is estimated to exceed \$1 billion. As of the end of 2013, DTE Electric had approximately 900 MW of owned or contracted renewable energy generation, principally wind energy parks located in Gratiot, Tuscola, Huron and Sanilac counties in Michigan. About 690 MW of this generating capacity is currently in commercial operation, with an additional 210 MW expected to come on-line in 2014.

Our existing renewable energy resources are projected to supply 10 percent of electricity that will be sold to retail customers before 2015. With the planned investment in an additional 50 MW of renewable resources in 2015, DTE Electric is well positioned to meet the 10 percent RPS commitment.

The DTE Code of Conduct

The DTE Energy Way, our code of conduct, is the highest level of policy for all of our employees. It guides how we behave on the job and helps us resolve issues consistent with our values. All employees take our code of conduct training biennially. Our code was revised in 2013, and we are proud that its effectiveness received an "A" rating when independently evaluated by Corpedia®, a subsidiary of NYSE Governance Services. Our code of conduct was also ranked in the 97th percentile within the energy and utility industry and 98th percentile across all industries represented in a database of more than 200 companies.

J.D. POWER RESIDENTIAL CUSTOMER SATISFACTION

Electric Utilities



DTE Electric
5th place
in 2013
among Midwest
electric utilities

DTE Electric goal
1st place
in 2017

Gas Utilities



DTE Gas
2nd place
in 2013
among Midwest
gas utilities

DTE Gas goal
1st place
in 2017